

Medical Science Liaison (MSL / Sr. MSL), Southeast Region - US

You are a scientist who stays at the forefront of the oncology field, enjoys working with colleagues on challenging projects, and you are eager to bring innovative therapies to cancer patients. You are a great listener, a poised and articulate presenter, a passionate educator, and a gifted cultivator of relationships with top thought leaders in the medical / scientific field. You've got what it takes to be a Medical Science Liaison at the Y-mAbs Therapeutics.

Y-mAbs is a fast-paced, late-stage clinical biopharmaceutical company focused on the development and commercialization of novel, antibody-based therapeutic products for the treatment of patients with rare tumors with unmet medical need. It is expanding rapidly, following approval of its first product in November 2020 and second product expected for BLS submission this year. The company has a broad and interesting pipeline with several compounds entering clinical development.

Key Responsibilities:

- Build partnerships with major academic institutions, academic key opinion leader (KOL) and external experts
- Develop and maintain an advanced level of knowledge about pertinent studies, compounds, and diseases that would facilitate peer-to-peer scientific exchange with leading oncology thought leaders
- Serve as a medical / scientific resource to external and internal partners, including clinical trial sites and Clinical Development & Operations organization
- Develop and maintain a territory strategic and tactical plan to deliver on Medical Affairs (MA) strategic goals and objectives
- Identify and report strategic and business relevant scientific / medical field insights
- Serve as a scientific resource to internal and external partners to support business critical activities
- Collaborate with cross functional colleagues to support and meet shared Y-mAbs goals
- Consistently demonstrate a high standard of excellence in the management of assigned territory while contributing to the success of colleagues and the MA organization as a whole
- Represent Y-mAbs at medical / scientific conferences, research group meetings, advisory boards, and investigator meetings and other external engagements, and provide insights and meeting summaries
- Continually educate self on new scientific development in oncology, ensure continuous rigorous Y-mAbs products / clinical assets knowledge and understanding global market landscape and changing trends
- Conduct all activities in accordance with current regulatory, health care and company compliance guidelines
- Senior Level MSL functions at a high level of engagement with internal and external customers:
 - Serve as a scientific expert to all internal teams and provide training when needed

- Lead or assist with assigned MA projects, such as preparation for scientific congress or advisory boards
- Collaborate with internal stakeholders on business-critical cross-functional projects.
- Possess understanding of the territories and their specifics at a national level, to be able to support and cross cover territories
- Supports Managed Market Team o Trains Speakers, when needed

Qualifications and Skills:

- A Doctorate level degree or equivalent experience is required (i.e. Pharm D, MD, PhD, PA or ANP)
- In-depth scientific and therapeutic knowledge and experience in the Oncology therapeutic area required
- Must have at least 1 year of previous industry experience in MSL role. Seniority Level commensurate with the candidate background and expertise
- Strong record of building meaningful professional relationships with top leaders in the field of oncology
- Quickly and accurately learn, retain, and present detailed scientific information
- Ability to understand and translate complex scientific data into clear and engaging scientific communication.
- Ability to summarize and communicate complex information and business objectives in a concise and effective way for important decisions
- Possess outstanding organizational and time management skills, proven ability to prioritize efficiently and effectively manage multiple complex projects and deliver on objectives. Strong attention to detail
- Exhibit high work ethics and operate with a high level of integrity and professionalism
- Embrace change, embody a continuous improvement mindset, and exemplifies agile principles in day-to-day activities

The Y-mAbs Therapeutics, Inc. is an equal opportunity employer. We celebrate diversity and are committed to creating an inclusive environment for all employees.

You can apply for the position by sending an email to HR@ymabs.com and please mark your application with position ID number 2020.